



Tanzania Breweries Public Limited Company

Press Announcement

Tanzania Breweries Public Limited Company (TBL Plc) and its subsidiaries together ‘the Group’ today announces unaudited results for the year ended 31 December 2021.

Financial Highlights

REVENUE			
1,015,447 Tshs' M	961,886 Tshs' M	6%	
2021	2020	Change	
GROSS PROFIT			
389,552 Tshs' M	364,765 Tshs' M	7%	
2021	2020	Change	
OPERATING PROFIT			
194,469 Tshs' M	163,391 Tshs' M	19%	
2021	2020	Change	
BASIC EARNINGS PER SHARE			
476 Tshs' M	270 Tshs' M	76%	
2021	2020	Change	

Financial Review

The Group is pleased to announce its results for the year ended 31 December 2021. The Group's Revenue increased by 6% with growth in both beer and slightly in spirits with significant contribution from core segment of the business.

Operating profit increased by 19% contributed by volume performance and efficiencies in operating costs. Sales and marketing costs increased by 14% driven by increase in sales and marketing activities in the market to drive the growth compared to the same period last year. The decline of employee costs and other savings from operating and administration costs contributed to improvement in operating margin by 2% to 19% compared to 17% last year.

The Group profit after tax for the period grew by 68% compared to last year significantly driven by prior year deferred tax adjustments.

A total of TShs 50,883 million was invested in capital expenditure during the year compared to TShs 33,731 million in 2020.

The Group's reported cash generated from operations was TShs 272,262 million, of which TShs 62,844 million was utilized to pay corporate income tax, TShs 50,883 million to pay capital expenditure, TShs 84,185 million used in financing activities (including payment of dividend Tshs 75,596 million) and the remaining funds were retained for future activities.

Our performance in 2021 reinforces our confidence that our strong portfolio of brands and renovated commercial strategy can deliver consistent growth and long-term value creation, even in challenging years as the one we faced in 2021.

Our business cannot exist without farmers, clean water, healthy communities, strong suppliers and a thriving, diverse and inclusive workforce. Our focus for next year will be to strengthen our partnerships and keep building a better and stronger Tanzanian business.

As our people and our culture of ownership remain our greatest competitive advantages; we take this opportunity to express our gratitude and admiration for the commitment, dedication and engagement of our Board, management and employees for their efforts and continued support as well as our customers, consumers and all stakeholders for their loyalty and continued trust in our brands; as we continue to Dream Big to Create a Future with More Cheers.

Jose D Moran
Country Director
15th April 2022

Company and Group Profile

TBL Plc, sells and distributes clear beer, alcoholic fruit beverages and non-alcoholic beverages within Tanzania. As a major player in the beverage sector, TBL Plc, is committed to the export of its products to niche and neighboring markets under the East Africa common market trading arrangement.

TBL Plc has a controlling interest in Tanzania Distilleries Limited, Darbrew Limited and Kibo Breweries Limited. TBL Plc's most popular clear beer brands include Safari Lager, Kilimanjaro Premium Lager, Castle Lite, Balimi Extra Lager, Castle Lager, Flying Fish, Safari Double Malt and and Ndovu Special Malt. Other prominent brands associated with the TBL Group are Konyagi, Dodoma and Imagi wines and Redds Premium Cold. The TBL Group is listed on the Dar es Salaam Stock Exchange, employs about 1,267 people and is represented throughout the country with four clear beer breweries, a spirit manufacturing facility, and traditional beer manufacturing facility and 8 distribution depots.

TANZANIA BREWERIES PUBLIC LIMITED COMPANY AND ITS SUBSIDIARIES
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
YEAR ENDED 31 DECEMBER 2021

	31 Dec 21 TZS'M	31 Dec 20 TZS'M	Change in %
Revenue	1,015,447	961,886	6%
Cost of sales	(625,895)	(597,121)	5%
Gross Profit	389,552	364,765	7%
Selling and distribution costs	(113,729)	(131,231)	
Administrative expenses	(71,516)	(61,070)	
Other expenses	(9,838)	(9,073)	
Operating Profit	194,469	163,391	19%
Finance income	2,846	5,797	
Finance cost	(7,760)	(4,363)	
Profit before Income Tax	189,555	164,825	15%
Income tax expense	(39,897)	(75,739)	
Profit for the year	149,658	89,086	68%
Attributable to:			
Non-controlling interests	9,274	9,280	
Owners of the parent	140,384	79,806	
	149,658	89,086	
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Gain on re-measurement of defined benefit plan	108	53	
Deferred tax on re-measurement of defined pen	(32)	(16)	
Total Comprehensive Income	149,734	89,123	
Attributable to:			
Non-controlling interests	9,276	9,282	
Equity Holders of Company	140,458	79,841	
	149,734	89,123	
Basic Earnings per share (TZS)	476	270	76%
Diluted earnings per share (TZS)	476	270	76%

TANZANIA BREWERIES PUBLIC LIMITED COMPANY AND ITS SUBSIDIARIES
STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2021

	31 Dec 21 TZS'M	31 Dec 20 TZS'M	Change in %
ASSETS			
Non-current assents			
Property, plant and equipment	446,337	488,349	
Intangible assets	44,745	43,696	
Right-of-use assets	12,051	12,540	
Investments	88	88	
Deferred income tax asset	6,918	7,052	
	510,139	551,725	-8%
Current assets			
Inventories	122,953	108,299	
Trade and other receivables	129,395	92,592	
Restricted bank balance	38,300	38,300	
Bank and cash balances	224,635	155,925	
	515,283	395,116	30%
Total assets	1,025,422	946,841	8%
EQUITY			
Capital and reserves attributable to owners of the parent			
Share capital	29,506	29,506	
Share premium	45,346	45,346	
Retained earnings	508,210	442,991	
Other reserves	66,643	66,643	
	649,705	584,486	11%
Non-controlling interests	32,425	23,149	
Total equity	682,130	607,635	12%
LIABILITIES			
Non-current liabilities			
Deferred income tax liability	12,058	36,589	
Lease liability	8,744	9,377	
Defined pension benefits	1,630	1,496	
	22,432	47,462	-53%
Current liabilities			
Provisions	12,216	12,469	
Trade and other payables	295,674	268,527	
Current income tax payable	7,292	5,547	
Lease liability	5,678	5,201	
	320,860	291,744	10%
Total liabilities	343,292	339,206	1%
Total equity and liabilities	1,025,422	946,841	8%

TANZANIA BREWERIES PUBLIC LIMITED COMPANY AND ITS SUBSIDIARIES
STATEMENT OF CASH FLOWS
YEAR ENDED 31 DECEMBER 2021

	31 Dec 21 TZS'M	31 Dec 20 TZS'M	Change in %
Cash flows from operating activities			
Cash generated from operations	272,262	253,451	7%
Interest paid	(5,640)	(4,363)	
Income tax paid	(62,844)	(82,872)	
Net cash inflow from operating activities	203,778	166,216	23%
Cash flows from investing activities			
Purchase of property, plant and equipment and intangible assets	(53,729)	(41,189)	
Interest received	2,846	5,797	
Proceeds from disposal of property, plant and equipment	-	1,661	
Net cash used in investing activities	(50,883)	(33,731)	51%
Cash flows from financing activities			
Dividends paid to owners of the parent	(75,596)	(52,966)	
Payment of lease liability	(8,589)	(6,169)	
Repayment of bank borrowings	-	(1,214)	
Net cash utilised in financing activities	(84,185)	(60,349)	39%
Net increase in cash and cash equivalents	68,710	72,136	-5%
Cash and cash equivalents at beginning of the year	155,925	84,360	
Exchange loss on cash and cash equivalent	-	(571)	
Cash and cash equivalents at the end of the year	224,635	155,925	44%

TANZANIA BREWERIES PUBLIC LIMITED COMPANY AND ITS SUBSIDIARIES
STATEMENT OF CHANGES IN EQUITY
YEAR ENDED 31 DECEMBER 2021

	Attributable To Owners Of The Parent				Non - Controlling Interests	Total Equity
	Share Capital TZS'M	Share Premium TZS'M	Other Reserves TZS'M	Retained Earnings TZS'M	Total TZS'M	TZS'M
Year ended 31 December 2021:						
Balance at 1 January 2021	29,506	45,346	66,643	442,991	584,486	607,635
Profit for the year	-	-	-	140,384	140,384	9,274
Other comprehensive income						
Re-measurement of defined benefit plan (net of tax)	-	-	-	74	74	2
Total comprehensive income	-	-	-	140,458	140,458	9,276
Transaction with owners	-	-	-	(75,239)	(75,239)	-
Dividends declared and paid	-	-	-	-	-	(75,239)
At 31 December 2021	29,506	45,346	66,643	508,210	649,705	682,130