SOLOMON Stockbrokers

# Dar Stock Exchange
# EARNINGS HIGHLIGHT
## Sept 2025

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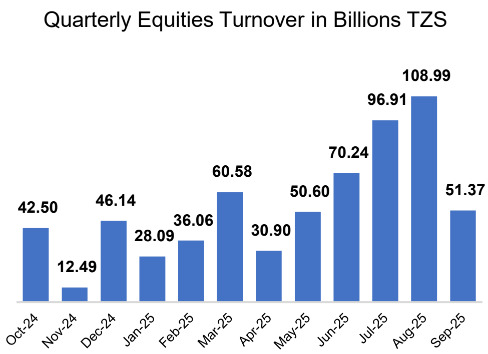
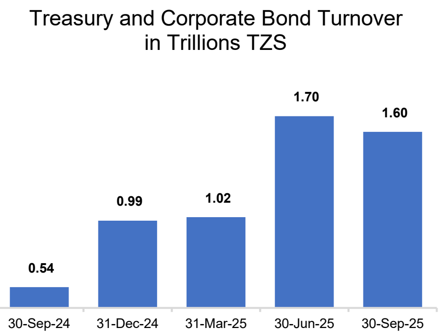
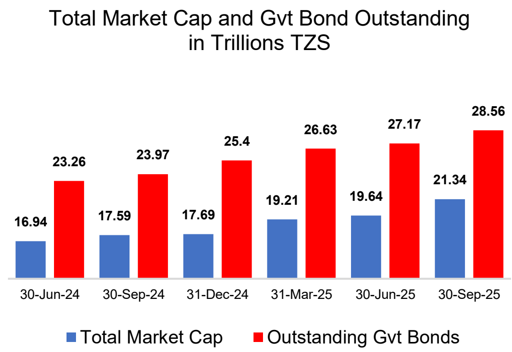
# DAR STOCK EXCHANGE FINANCIAL HIGHLIGHTS FOR THE QUARTER ENDING SEPT 2025

## INDUSTRIAL OVERVIEW




## INCOME STATEMENT ANALYSIS

Net Profits increased by 11.36%, from TZS 1.44 billion as of June 2025 to TZS 1.61 billion as of Sept 2025.

**Possible Reasons:**

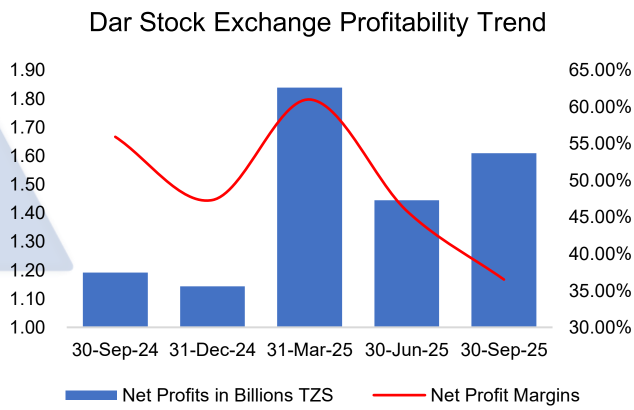
Revenues from operations grew 39.84% YoY from TZS 3.15 billion in Q2'25 to TZS 4.41 billion in Q3'25 due to a 61.39% QoQ growth in listing fees from TZS 1.29 billion in Q2'25 to TZS 2.08 billion in Q3'25 following a TZS 1.39 trillion surge in outstanding government bonds amounting to TZS 28.56 trillion and a TZS 1.7 trillion surge in the total market cap amounting to TZS 21.34 trillion as of Sept-2025.

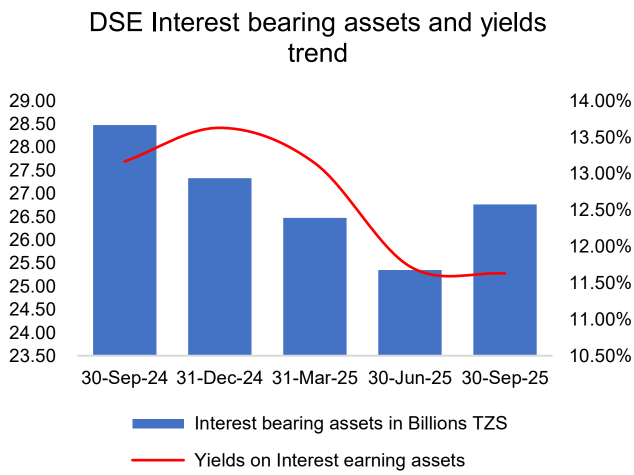
A 23.78% YoY growth in transaction fees amounting to TZS 1.22 billion and a 15.70% QoQ growth in CSD & registry fees amounting to TZS 883 million due to a 69.55% QoQ surge in equities transactions amounting to TZS 257.27 billion following increased retail investor participation in the markets and more specifically for CSD fees the growth has also been influenced by higher dividend processing fees from companies such as DSE, MKCB, TCC Interim Dividend, TBL Final dividend and NICOL final dividend which were paid during Q3'25.

Other operating income grew 94% QoQ amounting to TZS 231.55 million possibly due to improved data vending fees

**Improvements in the Income Statement**

There was a negative jaws between operating expense growth and revenues from operations with operating expenses growing 46.66% QoQ amounting to TZS 3.49 billion compared revenues from operations which grew 39.84% QoQ. The growth in operating expenses was due to a surge in its other operating expenses by 136.76% QoQ amounting to TZS 1.48 billion.




| Income Statement Analysis Amounts in Billions TZS | Sep-24 | Dec-24 | Mar-25 | Jun-25 | Sep-25 |
|---|---|---|---|---|---|
| **Revenues from Operations** *(Excluding finance income)* | 2.13 | 2.42 | 3.01 | 3.15 | 4.41 |
| **Growth Rate** | 19.94% | 13.44% | 24.71% | 4.59% | 39.84% |
| | | | | | |
| **Operating Expenses** | 1.87 | 2.19 | 2.02 | 2.38 | 3.49 |
| **Growth Rate** | 10.87% | 16.80% | -7.84% | 18.00% | 46.66% |

# DAR STOCK EXCHANGE FINANCIAL HIGHLIGHTS FOR THE QUARTER ENDING SEPT 2025

## BALANCE SHEET STATEMENT ANALYSIS

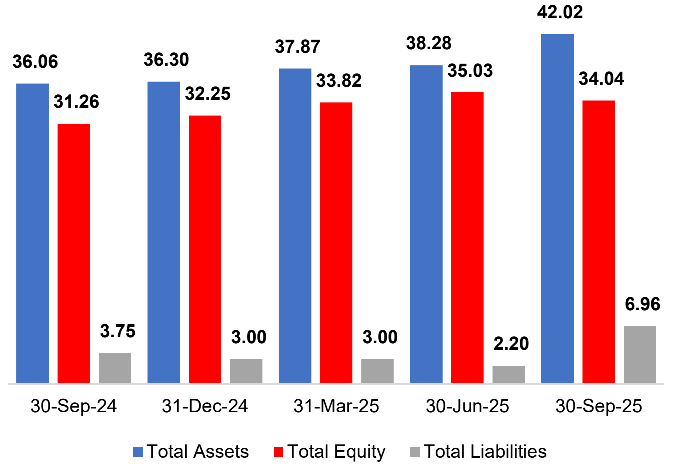
Total assets increased by 9.78% during the quarter ending Sept 2025, reaching TZS 42.02 billion in value.

**Possible Reasons:**

Property and equipment grew a further 16.44% QoQ amounting to TZS 8.78 billion in Q3'25 possible Capital Expenditures related to their new office spaces in Morocco Square, all while additional efforts were made by the DSE to increase its investments in government securities which saw a 41.87% QoQ growth amounting to TZS 13.84 billion all while Loans to DSE Saccos and its Intangible assets (comprising of softwares such as the DSE Mobile Trading platform, Automated Trading System and Arute System) grew 1659.04% and 138.27% QoQ amounting to TZS 374.51 million and TZS 671.59 million respectively

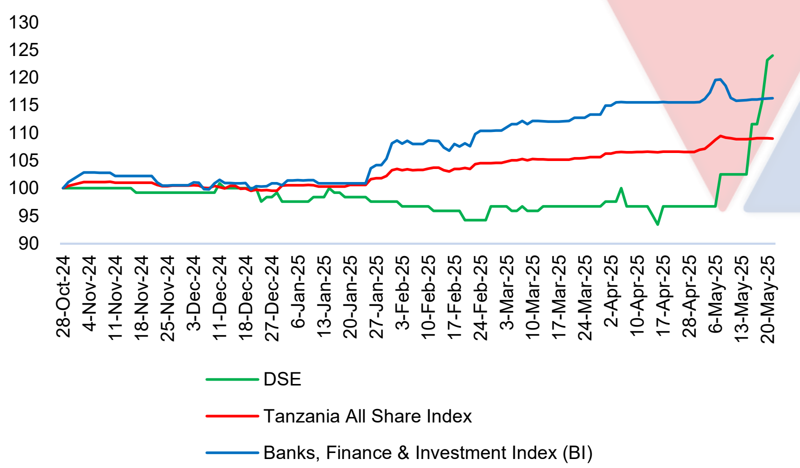
On the equities and liabilities side, the asset growth was financed by increased contract liabilities which saw a 1004.62% surge amounting to TZS 2.40 billion possibly due to prepaid listing fees from government bonds as well as a 129.29% QoQ growth in current income taxes payable amounting to TZS 4.55 billion

Balance Sheet Highlights in Billions TZS




## INVESTORS' CORNER

DSE Vs TSI & BI Index 52-Week Returns Rebased at 100




| Supporting Fundamentals | |
|---|---|
| Ticker | DSE |
| Closing Price as of 24th October 2025 | TZS 6,000 |
| Book Value per Share | TZS 1,428.69 |
| P/B Ratio | 4.20x |
| Trailing EPS | TZS 253.37 |
| P/E Ratio | 23.68x |
| ROE | 17.73% |
| ROA | 14.36% |

* *The word trailing indicates the sum of the company's earnings per share from the latest four quarters*

## OUTLOOK

From a year-on-year perspective DSE's profits after tax grew 45.69% from TZS 3.35 billion in Sept-2024 to TZS 4.89 billion in Sept-2025, with the growth influenced by a 84.03% YoY growth in its revenues from operations amounting to TZS 10.57 billion. This growth was brought about by a 120.90% YoY and a 118.41% YoY growth in transaction fees as well as Registry and CSD fees amounting to TZS 2.87 billion and TZS 2.16 billion with their growth influenced by a 317.55% YoY growth in equities turnover from TZS 127.53 billion during the first nine months of 2024 to TZS 532.51 billion during the first nine months of 2025 and an 85.88% growth in treasury bond transactions from TZS 2.32 trillion to TZS 4.32 during the same period.

Listing fees saw a 56.08% surge YoY amounting to TZS 4.72 billion as of Sept 2025 due to a 19.14% YoY surge in outstanding government bonds amounting to TZS 28.56 trillion, a 20.93% surge in the total market capitalization amounting to TZS 21.34 trillion and a 105.54% YoY surge in non-treasury bonds from TZS 655.27 billion as of Sept 2024 to TZS 1.34 trillion as of Sept 2025.

Looking ahead we anticipate DSE's FY'2025 to close with stellar performance driven by a surge in transaction fees brought about by increased investor activities from institutional investors in the form of asset managers as well as increased retail investor activity in the equities and bonds markets as monetary policy remains relaxed and disposable income continues to surge coupled with upgrades made to the Exchnage's mobile trading platform to allow for an increment in digital transactions. On the other hand, the introduction of new listed products such as the TCB Stawi Bond, CRDB Al-Barakah Sukuk Bond, VIS Exchange Traded Fund and the Tanga Cement Rights Issue.

# DAR STOCK EXCHANGE FINANCIAL HIGHLIGHTS FOR THE QUARTER ENDING SEPT 2025

## RATIO ANALYSIS

| Ratio Analysis: | 31-Dec-23 | 31-Mar-24 | 30-Jun-24 | 30-Sep-24 | 31-Dec-24 | 31-Mar-25 | 30-Jun-25 | 30-Sep-25 |
|---|---|---|---|---|---|---|---|---|
| **Capital Structure:** | | | | | | | | |
| Debt to Equity | 7.02% | 8.95% | 5.90% | 12.00% | 9.31% | 8.87% | 6.29% | 20.44% |
| Equity Multiplier | 1.11 | 1.12 | 1.09 | 1.15 | 1.13 | 1.12 | 1.09 | 1.23 |
| **Asset Quality (Trailing):** | | | | | | | | |
| Total Asset Turnover | 36.32% | 35.62% | 33.48% | 32.89% | 32.56% | 35.41% | 38.23% | 42.24% |
| Return on Assets | 17.52% | 16.86% | 15.10% | 13.87% | 12.40% | 13.48% | 14.68% | 14.36% |
| **Management Quality:** | | | | | | | | |
| Revenues from operations growth | 8.78% | -25.02% | -3.44% | 19.94% | 13.44% | 24.71% | 4.59% | 39.84% |
| Investment Income Growth | 5.80% | -3.35% | -1.71% | 9.14% | -0.66% | -6.57% | -14.59% | 4.72% |
| Operating Profit Margins | 32.69% | 20.48% | 4.93% | 12.12% | 9.51% | 33.13% | 24.56% | 20.88% |
| **Earnings Quality:** | | | | | | | | |
| Net Profit Growth | 2.33% | -24.88% | -24.41% | 27.72% | -4.01% | 60.76% | -21.41% | 11.36% |
| Cost to Income Ratio | 49.19% | 53.91% | 64.09% | 61.03% | 65.32% | 51.89% | 61.05% | 67.25% |
| Return on Equity | 19.39% | 18.94% | 16.48% | 16.00% | 13.96% | 15.10% | 16.04% | 17.73% |
| **Liquidity Ratio:** | | | | | | | | |
| Current Ratio | 9.80 | 7.36 | 8.79 | 4.39 | 5.22 | 6.75 | 9.29 | 2.61 |
| Cash Ratio | 0.07 | 0.10 | 0.08 | 0.02 | 0.09 | 0.10 | 0.22 | 0.14 |

## ANALYST’S NAMES & CONTACTS

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## PROFILE

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